



## First Guaranty Mortgage Corporation® Continues Growth of Correspondent Division, Adding Garcia and Marble

**TYSONS CORNER, VIRGINIA, October 19, 2016** – First Guaranty Mortgage Corporation® (FGMC), a Virginia Corporation, providing residential mortgage lending services for over 25 years, is pleased to announce that mortgage industry veterans, **Joe Garcia** and **Baird Marble**, have joined the company as Account Executives for the Correspondent Division.

“Joe and Baird are representative of the growing FGMC Correspondent team in every way,” said **Mark Mayhook, Managing Director—TPO Production**. “Each is experienced; talented; proactive and, above all, client focused. We’re confident that prospects, clients and partners alike will quickly come to view these accomplished professionals as go-to resources as they continue to spread the word about FGMC’s growing brand.”

Joe Garcia comes to FGMC with over 20 years of experience growing and supporting leading brands in the mortgage industry. Immediately prior to joining FGMC, Garcia was Regional Sales Leader with **PHH Mortgage**. Before that, he was Regional Production Manager for **Guaranteed Rate**. From 2002 until 2013, Garcia was Vice President with **TCF Bank**, where he managed the correspondent and wholesale home equity division, servicing a portfolio of over 3,000 customers. He earned his Bachelor’s Degree in Finance from the University of Illinois at Urbana-Champaign in 1994.

Baird Marble joins FGMC with over 30 years of experience in the real estate and mortgage lending industry. He was most recently Regional Vice President for **American Financial Resources**. Previously, Marble was Senior Account Manager for **Radian**, before which he served as Vice President, Business Development for **Goodman Dean**. Marble has also held key development roles with other mortgage lenders, including **Indymac Bank**. He was awarded his Bachelor of Science degree from Menlo College in 1982.

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## About First Guaranty Mortgage Corporation®

Providing premium residential mortgage lending services for over 25 years, First Guaranty Mortgage Corporation® (FGMC), today offers Correspondent, Wholesale and Retail residential loan origination channels. Together with First Guaranty's Warehouse Lending Divisions, FGMC provides a full spectrum of lending products and services throughout the 47 states and the District of Columbia, where licenses are held.

FGMC has worked closely for years with Government Sponsored Enterprises and federal agencies to make quality loan products available nationally. FGMC is a national approved Single Family Issuer for Ginnie Mae; an approved Fannie Mae MBS Issuer; approved by HUD (United States Department of Housing and Urban Development); an FHA approved lending institution (Federal Housing Administration); approved for VA (United States Department of Veterans Affairs); and approved by USDA (United States Department of Agriculture).

Recognized by *Inc. Magazine* in 2014, 2015 and 2016, First Guaranty Mortgage Corporation continues to be one of the fastest-growing privately-held companies in the United States. *Inc. Magazine's* – *Inc. 5000*, rankings for 2016 were based on 2011–2014 information. FGMC (Ranked #3288), experienced impressive revenue growth of **101** percent during this period of time; and reported that **822** jobs were added during the same time period. *Inc. Magazine* has provided annual rankings since 1981. FGMC's ranking can be accessed at the following link: <http://www.inc.com/profile/first-guaranty-mortgage>

FGMC prides itself on using robust technology in new and creative ways to ensure the company (and its partners) are exercising the most efficient and compliant processes available. The company has been nominated for the Ellie Mae Hall of Fame on multiple occasions and was honored with **Ellie Mae's 2013 Award for Exceptional Customization of Encompass** for its innovative use of Ellie Mae technology. Ben Sizemore, Jr., Chief Information Officer, First Guaranty Mortgage Corporation, is a member of Ellie Mae's CIO Advisory Board. FGMC has also been recognized by *Mortgage Technology Magazine* as a "Top Tech-Savvy Lender" for three consecutive years (2011, 2012 and 2013). The company's revolutionary Vango™ | FGMC Online Marketing is a proprietary, web-based technology that enables FGMC to distribute individualized, agency-quality marketing materials which comply with all applicable laws and regulations.

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Visit First Guaranty Mortgage Corporation online at [www.fgmc.com/joinus](http://www.fgmc.com/joinus)

Correspondent Lending Division: [www.fgmccorrespondent.com](http://www.fgmccorrespondent.com)

Wholesale Lending Division: [www.fgmcwholesale.com](http://www.fgmcwholesale.com)

Warehouse Lending Division: [www.fgmcwarehouse.com](http://www.fgmcwarehouse.com)

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First Guaranty Mortgage Corporation is an Equal Housing Opportunity Lender.