



First Guaranty Mortgage Corporation® Appoints NanEtte Epperson as National Wholesale Sales Director

TYSONS CORNER, VIRGINIA, February 1, 2017 – First Guaranty Mortgage Corporation® (FGMC), a Virginia Corporation providing residential mortgage lending services for over 25 years, has appointed NanEtte Epperson as National Wholesale Sales Director, TPO Production.

FGMC is strategically expanding its Wholesale origination channel, and Epperson’s primary role will be to grow the company’s market footprint. “FGMC has loyally supported its broker partnerships throughout the years; both when the market was strong—and when it took a downturn,” said **Andrew Peters, CEO**, First Guaranty Mortgage Corporation. “While others were abandoning the broker community, FGMC doubled down on its commitment. We are confident that now is the opportune time for us to aggressively and strategically expand our presence in the wholesale market, and NanEtte will be instrumental in driving our production goals.”

Epperson brings more than 25 years of successful sales leadership in the mortgage lending industry, with primary emphasis in Third Party Origination (TPO) lending. She was most recently VP, Division Manager Wholesale and Non-Delegated at Homeward Residential. Prior to this, Epperson was SVP, Division Manager Wholesale and Non-Delegated Correspondent with Nationstar Mortgage; Divisional Executive Vice President – Wholesale Prime Division at Countrywide Mortgage; National Production Manager – Wholesale Prime Division with Aegis; Regional VP – Wholesale Mortgage Banking Division with Principal Financial Group; Eastern Division Vice President – Correspondent and Wholesale Channels with Mellon Mortgage; and South Eastern Regional VP – Wholesale and Non-Delegated Correspondent with CrossLand Mortgage.

“NanEtte has a legacy of successful partnerships in TPO origination across the industry,” said **Mark Mayhook, Managing Director – TPO Production**. “As numerous banks and lenders fled the perceived “risks” of the wholesale market years ago, NanEtte stayed true to wholesale and TPO lending, advocating

for her partners no matter what the market conditions might be. We believe consistency is critical to the success of a third party originator such as a brokerage, and NanEtte exemplifies our commitment to growing along with our broker partners.”

Epperson received her Bachelor’s Degree in Business Administration (Finance & Economics) from Utah State University – Logan, Utah.

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About First Guaranty Mortgage Corporation®

Providing premium residential mortgage lending services for over 25 years, First Guaranty Mortgage Corporation® (FGMC), today offers Correspondent, Wholesale and Retail residential loan origination channels. Together with First Guaranty’s Warehouse Lending Division, FGMC provides a full spectrum of lending products and services throughout the 47 states and the District of Columbia, where licenses are held.

FGMC has worked closely for years with Government Sponsored Enterprises and federal agencies to make quality loan products available nationally. FGMC is a national approved Single Family Issuer for Ginnie Mae; an approved Fannie Mae MBS Issuer; approved by HUD (United States Department of Housing and Urban Development); an FHA approved lending institution (Federal Housing Administration); approved for VA (United States Department of Veterans Affairs); and approved by USDA (United States Department of Agriculture).

Recognized by *Inc. Magazine* in 2014, 2015 and 2016, First Guaranty Mortgage Corporation continues to be one of the fastest-growing privately-held companies in the United States. *Inc. Magazine’s – Inc. 5000*, rankings for 2016 were based on 2011–2014 information. FGMC (Ranked #3288), experienced impressive revenue growth of **101** percent during this period of time; and reported that **822** jobs were added during the same time period. *Inc. Magazine* has provided annual rankings since 1981. FGMC’s ranking can be accessed at the following link: <http://www.inc.com/profile/first-guaranty-mortgage>

FGMC prides itself on using robust technology in new and creative ways to ensure the company (and its partners) are exercising the most efficient and compliant processes available. The company has been nominated for the Ellie Mae Hall of Fame on multiple occasions and was honored with **Ellie Mae’s 2013 Award for Exceptional Customization of Encompass** for its innovative use of Ellie Mae technology. Ben Sizemore, Jr., Chief Information Officer, First Guaranty Mortgage Corporation, is a member of Ellie Mae’s CIO Advisory Board. FGMC has also been recognized by *Mortgage Technology Magazine* as a “Top Tech-Savvy Lender” for three consecutive years (2011, 2012 and 2013).

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First Guaranty Mortgage Corporation is an Equal Housing Opportunity Lender.