



First Guaranty Mortgage Corporation Adds Sales Executive Norman Scott to Warehouse Lending Team

TYSONS CORNER, VIRGINIA, April 25, 2016 – First Guaranty Mortgage Corporation® (FGMC), a Virginia Corporation providing residential mortgage lending services for over 25 years, is pleased to announce the addition of warehouse lending sales veteran, **Norman Scott** as Relationship Manager, Warehouse Lending Division.

Norman Scott brings 20 years of mortgage lending industry experience to FGMC. He has served as Vice President with the warehouse lending divisions of **Bear Stearns Lending Group**, **Countrywide Home Loans** and **Jeffries and Company**. Most recently, he was the Managing Director for the Residential Mortgage Warehouse Lending Group of **Sterling National Bank**.

“The First Guaranty brand is attracting exceptional talent, and this continues to be a big part of our success,” said **Ken Jones, Executive Vice President, Consumer and Warehouse Lending**. “Scotty is no exception. He is well known and highly regarded throughout the industry, and we’re confident that he will only add to our winning formula and be a key contributor in our continued growth.”

Mr. Scott received his Bachelor of Arts degrees – International Studies, from Iona College, New Rochelle, NY.

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About First Guaranty Mortgage Corporation

Providing premium residential mortgage lending services for over 25 years, First Guaranty Mortgage Corporation® (FGMC), offers Correspondent, Wholesale and Retail residential loan origination channels. Together with our Warehouse Lending Division, FGMC provides a full spectrum of lending products and services throughout the 47 states and the District of Columbia, where licenses are held.

FGMC has worked closely for years with Government Sponsored Enterprises and federal agencies to make quality loan products available nationally. FGMC is a national approved Single Family Issuer for Ginnie Mae; an approved Fannie Mae MBS Issuer; approved by HUD (United States Department of Housing and Urban Development); an FHA approved lending institution (Federal Housing Administration); approved for VA (United States Department of Veterans Affairs); and approved by USDA (United States Department of Agriculture).

Recognized by *Inc. Magazine* in 2014 and 2015, First Guaranty Mortgage Corporation continues to be one of the fastest-growing privately-held companies in the United States. *Inc. Magazine's – Inc. 5000*, rankings for 2015 were based on 2011–2014 information. FGMC (Ranked #1138), experienced impressive revenue growth of **480** percent during this period of time; and reported that **294** jobs were added during the same time period. *Inc. Magazine* has provided annual rankings since 1981. FGMC's ranking can be accessed at the following link: <http://www.inc.com/profile/first-guaranty-mortgage>

FGMC prides itself on using robust technology in new and creative ways to ensure the company (and its partners) are exercising the most efficient and compliant processes available. The company has been nominated for the Ellie Mae Hall of Fame on multiple occasions and was honored with **Ellie Mae's 2013 Award for Exceptional Customization of Encompass** for its innovative use of Ellie Mae technology. Ben Sizemore, Jr., Chief Information Officer, First Guaranty Mortgage Corporation, is a member of Ellie Mae's CIO Advisory Board. FGMC has also been recognized by *Mortgage Technology Magazine* as a "Top Tech-Savvy Lender" for three consecutive years (2011, 2012 and 2013). The company's revolutionary Vango™ | FGMC Online Marketing is a proprietary, web-based technology that enables FGMC to distribute individualized, agency-quality marketing materials which comply with all applicable laws and regulations.

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First Guaranty Mortgage Corporation is an Equal Housing Opportunity Lender.